

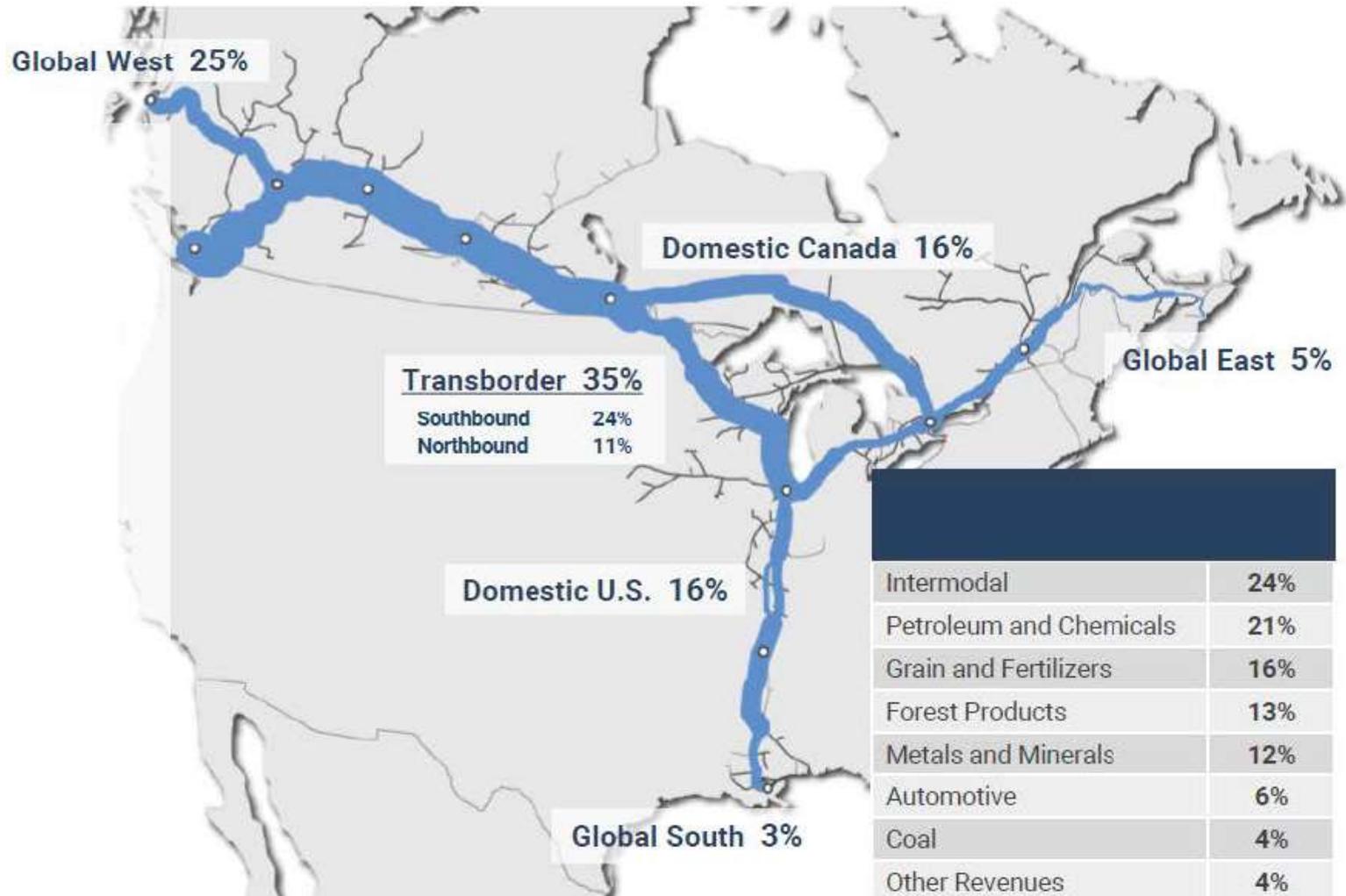
A Leading North American
Transportation and Logistics
Company



**CN Community Conversation regarding
Autoport development with Town of Richmond
and City of New Richmond - October 09, 2019**



CN North American Network Map

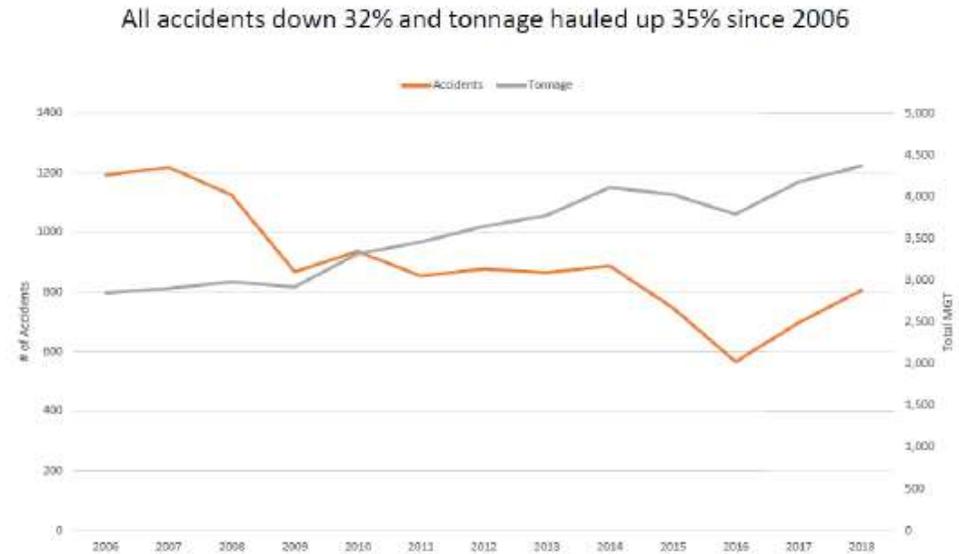
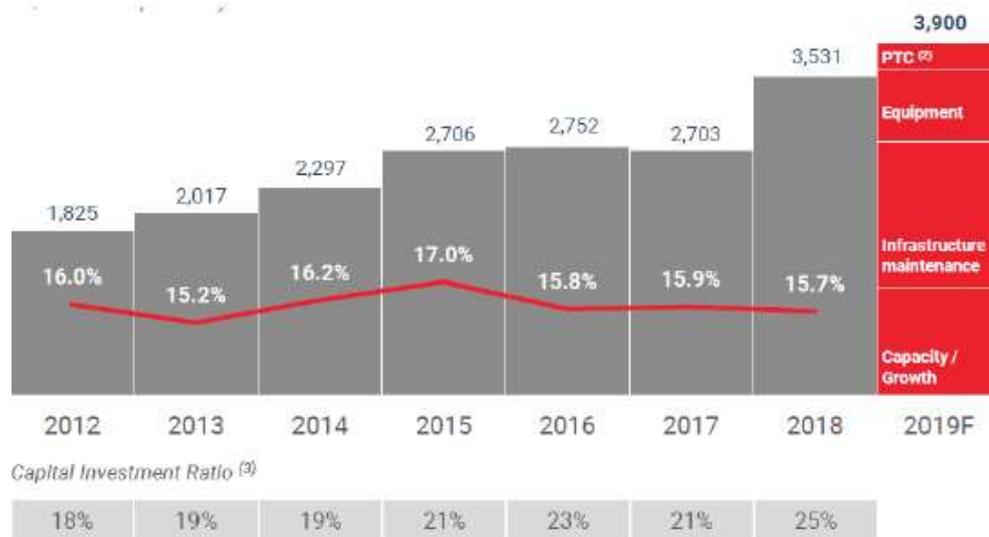


The map refers to traffic density based on annualized rates of Q1 2019 gross ton mile (GTM) production (million GTMs per route mile).

Based on Q1 2019 revenues



A Safe Railroad is a Sustainable Railroad

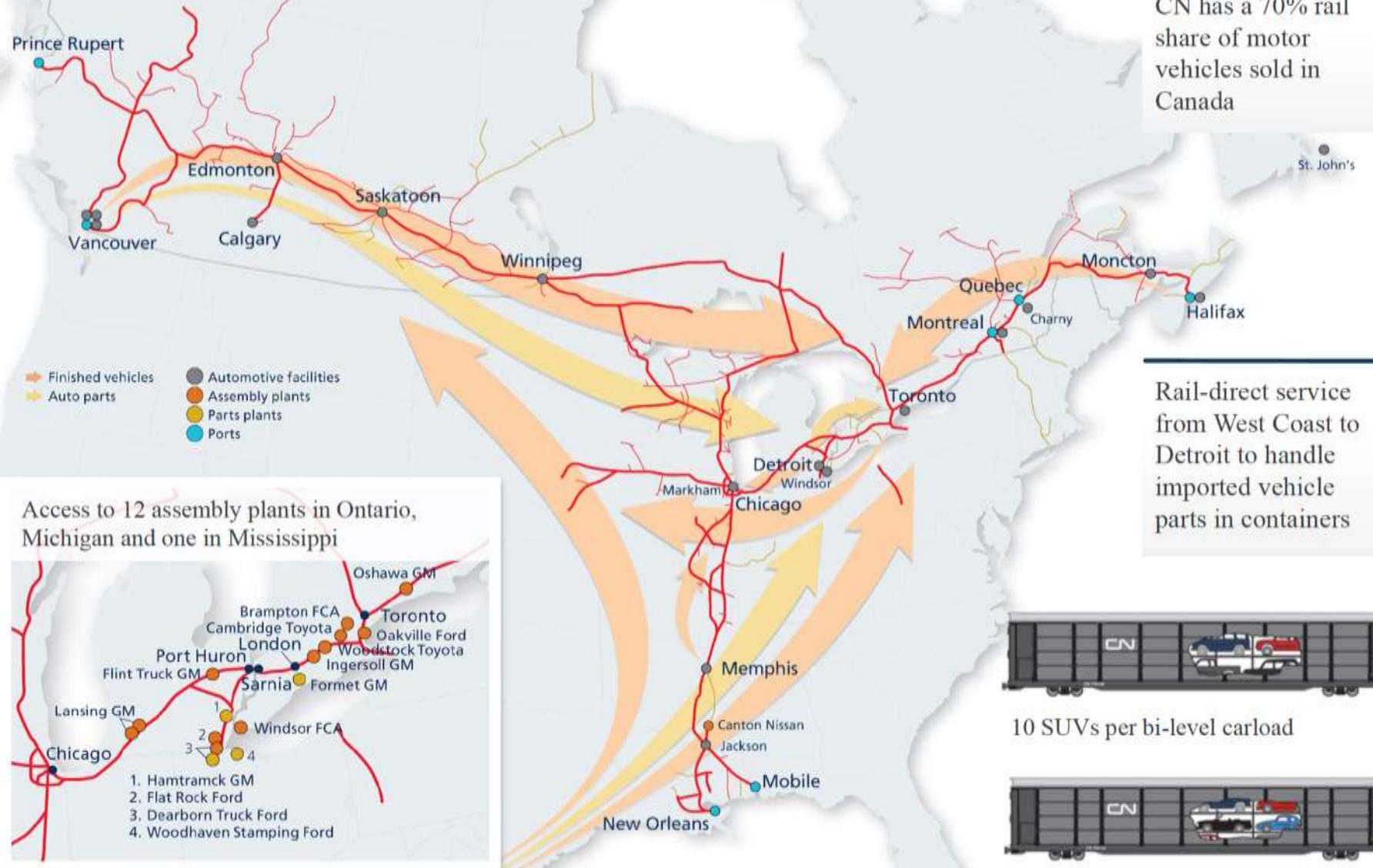


Over \$22B capital investments over the last 10 years

Automotive

Leveraging the strength in SUV and light truck sales

CN has a 70% rail share of motor vehicles sold in Canada

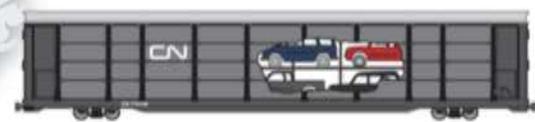


- Finished vehicles
- Auto parts
- Automotive facilities
- Assembly plants
- Parts plants
- Ports

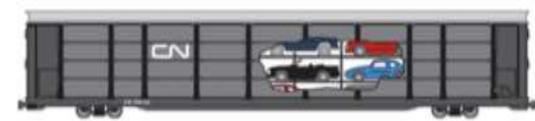
Access to 12 assembly plants in Ontario, Michigan and one in Mississippi



Rail-direct service from West Coast to Detroit to handle imported vehicle parts in containers



10 SUVs per bi-level carload



15 Sedans per Tri-level carload



Operational Overview with proposed rerouting of 105th Street.



0 300 600

EX WCL
MAINLINE
TRACK

TO MINNEAPOLIS

105TH STREET

TO NEW RICHMOND

EX 105TH ST.
TO BE RELOCATED

CTH A

POND A3

POND B1

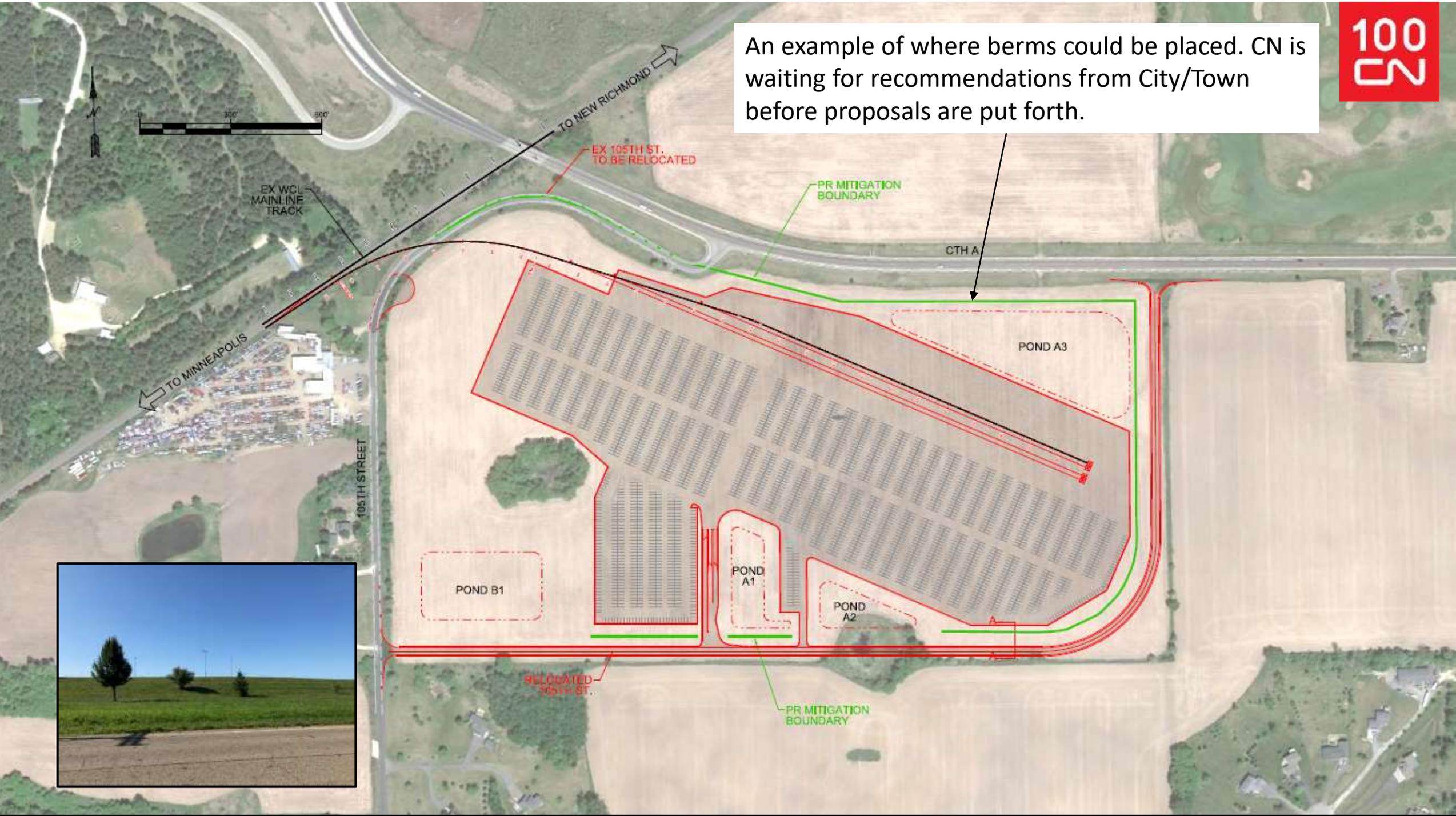
POND A1

POND A2

RELOCATED
105TH ST.



An example of where berms could be placed. CN is waiting for recommendations from City/Town before proposals are put forth.



Distances from residential areas to key rail operational area of facility.

