

A Leading North American
Transportation and Logistics
Company

100
CSX



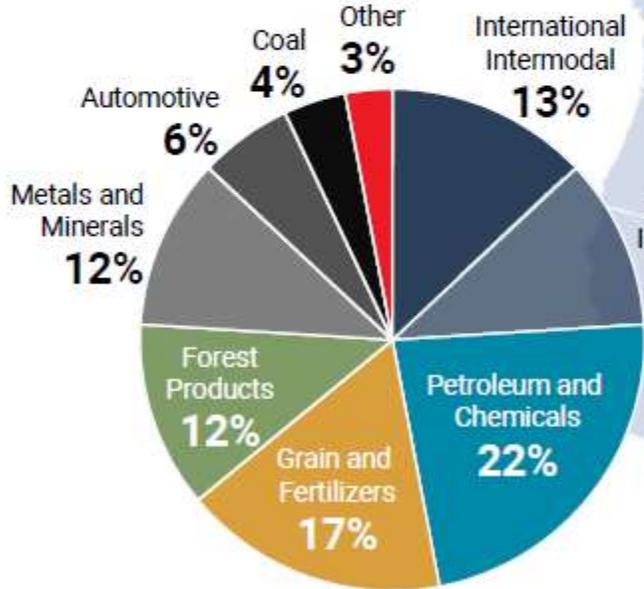
Larry Lloyd

**US State and Local Government & Public Affairs
Community Conversation – June 23, 2020**

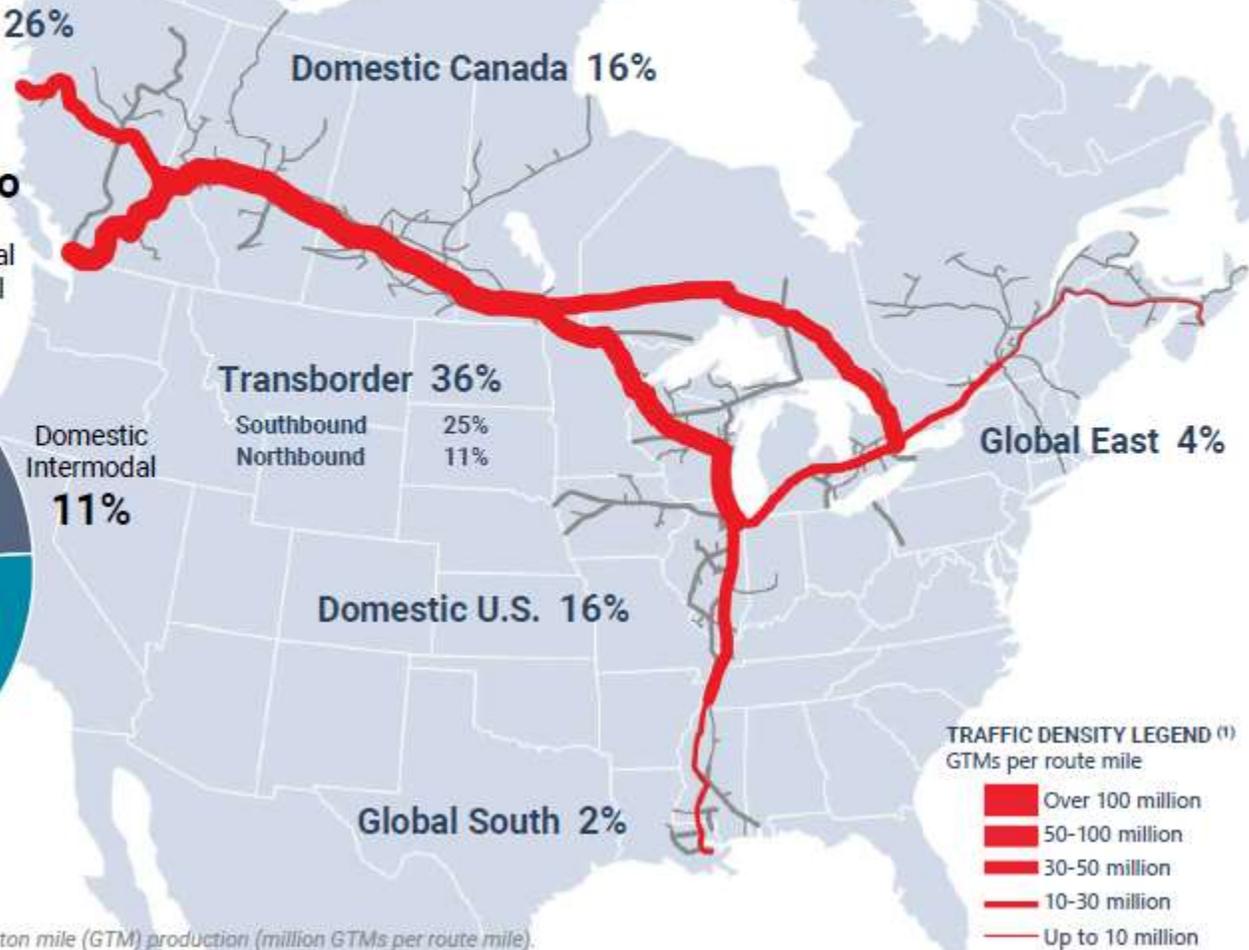
Unique Three Coast Network

Well-Diversified Portfolio Supported by Solid Base of Customers and Partners

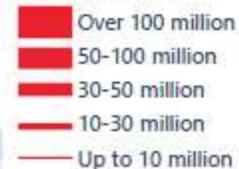
Well-diversified portfolio



Based on Q1 2020 revenues



TRAFFIC DENSITY LEGEND ⁽¹⁾
GTM per route mile



WISCONSIN IN NUMBERS

As at December 31, 2019

1,413
railroaders employed

US\$116M
capital investments

1,428
route miles operated

US\$21M
total taxes paid

US\$240M
local spending

US\$165K
community partnerships

TOP THREE COMMODITIES



Sand



Coal



Forest Products

(1) The map refers to traffic density based on 2019 gross ton mile (GTM) production (million GTMs per route mile).

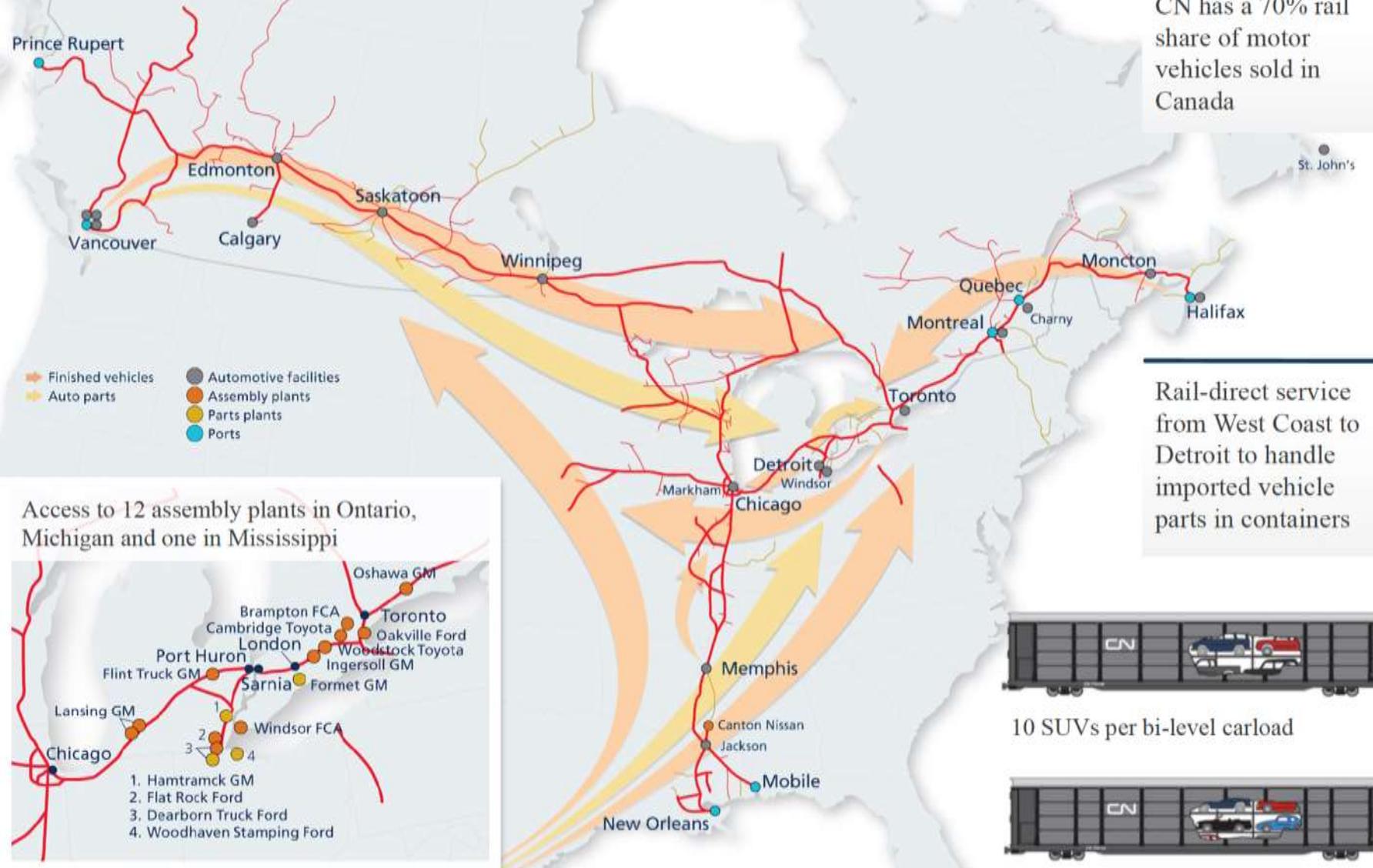


For more information on CN's network, please visit www.cn.ca/en/our-services/maps-and-network.

Automotive

Leveraging the strength in SUV and light truck sales

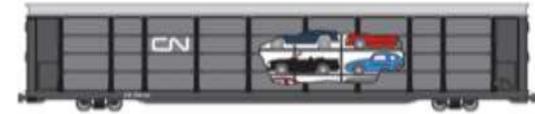
CN has a 70% rail share of motor vehicles sold in Canada



Rail-direct service from West Coast to Detroit to handle imported vehicle parts in containers



10 SUVs per bi-level carload



15 Sedans per Tri-level carload







EX WCL
MAINLINE
TRACK

TO MINNEAPOLIS

TO NEW RICHMOND

EX 105TH ST.
TO BE RELOCATED

CTH A

105TH STREET

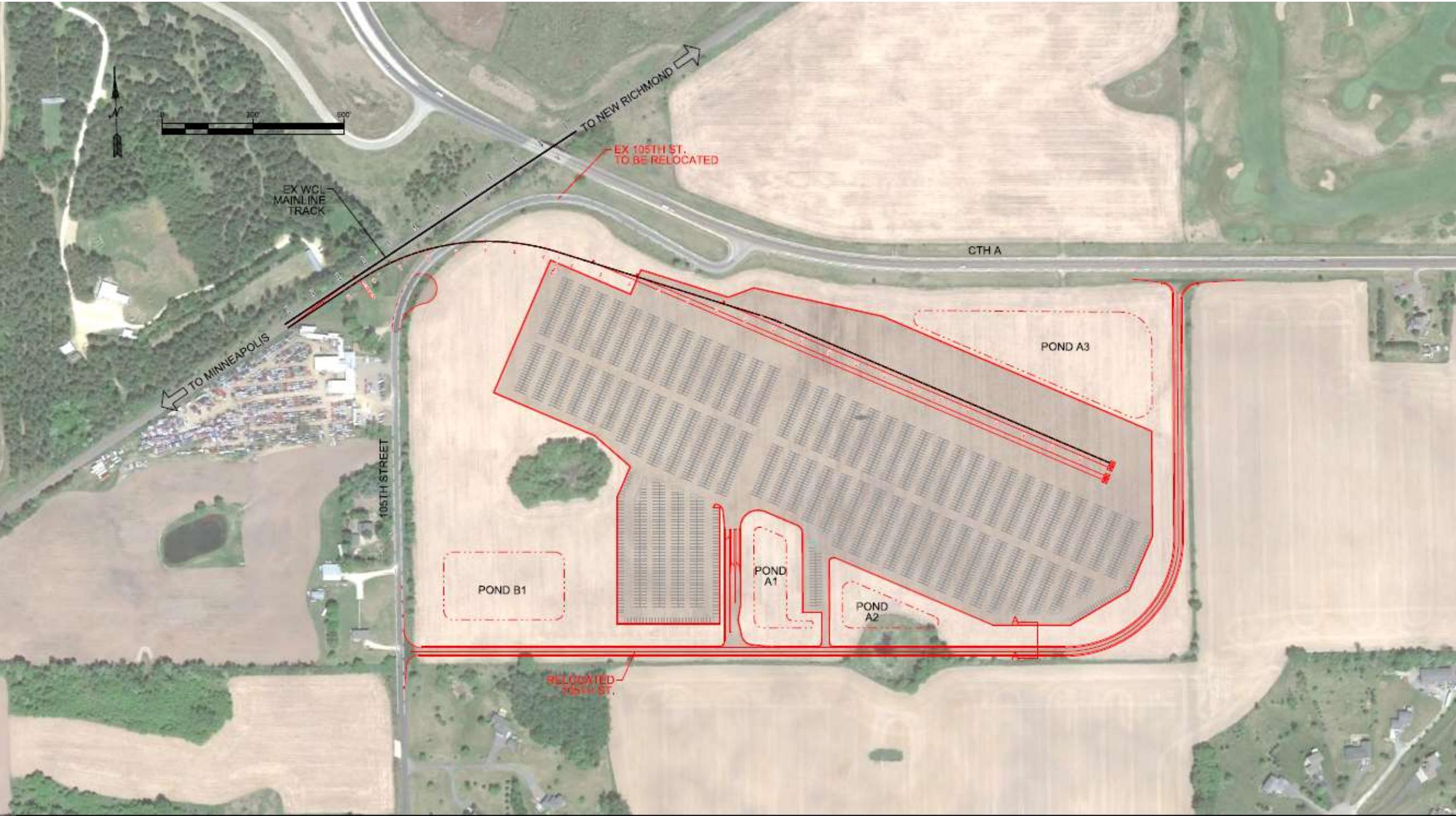
POND B1

POND
A1

POND
A2

POND A3

RELOCATED
105TH ST.

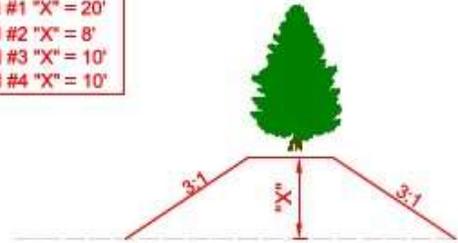




TO NEW RICHMOND

VALUE OF "X"

- BERM #1 "X" = 20'
- BERM #2 "X" = 8'
- BERM #3 "X" = 10'
- BERM #4 "X" = 10'



SECTION A-A



Thank you for your time.

For questions/concerns to CN:

1-888-888-5909

contact@cn.ca